

**AZAREL**  
**30 Manchuria Road**  
**London SW11 6AE**  
**United Kingdom**

**Enaxis Consulting, LP**  
9 Greenway Plaza  
Suite 3005  
Houston, TX 77046  
September 24<sup>th</sup> 2014

Dear Sir/ Madam

**Reference: Behavioral Change Management Consultant- Kazakhstan**

My resume (CV) is attached with reference to the above opportunity. I have a broad consulting background, with a lot of time spent in the oil and energy industry. I have substantial overseas experience, having spent a lot of time working in the Middle East. I have also worked in Azerbaijan.

I have extensive organization experience, much of which demands behavioural change to be successful. A major part of my approach is to help client staff to understand and change the way they think, which is a necessary precursor to behavioural change.

I have attached a summary of some of the relevant projects I have completed for your interest.

I would welcome an opportunity to discuss the requirement in more detail. I look forward to hearing from you in due course.

Yours faithfully

Tim Aikens